



With much research, time and effort, the bookstore and business office have made a decision to change vendors for the spring spirit wear order for teams. The new vendor is **Brian Gilberts** located on Route 9 in Cumberland. There is also has a retail store located at his offices.

The following details are important to share with you as the bookstore makes this transition:

- 1) Brian Gilbert will be our dedicated Cheverus customer service rep.
- 2) Online stores will remain open - no close date. There will be **one** online store each season with a drop down menu for sport logos.
- 3) No minimum limits for embroidery or screen printing, with ability to do one or two items as needed.
- 4) The bookstore will have access to base prices with the ability to set pricing.
- 5) There will be a "Good-Better-Best" quality approach. For example, the online stores will have a variety of "Good-Better-Best" (Russell, Champion and Nike) and a decrease number of items. Amy Ashley will set item limits.

I would like to thank Carrie Wood Peabody for all her hard work and efforts. Liaisons should contact Carrie to work on their online store for their teams.
woodpeabody@cheverus.org

Sincerely,

Lisa Hatch

